

Pricelist 2016 in EURO

Brasil

Angra dos Reis, Marina Verolme

Rates in EURO per week (7 nights)

Yacht Type	Cab	Pass.	19/12-09/01 13/02-20/02 26/03-09/04	09/01- 13/02 20/02-26/03 29/10-19/12	09/04-28/05 02/07-20/08 10/09-29/10	28/05-02/07 20/08-10/09	Security Deposit
Catamarans SuperPremier							
Lagoon 400 S2 with A/C	4+2	8-12	8.381	6.843	5.483	3.735	6.000
Monohulls							
Cyclades 50.4	4+1	8-11	6.930	5.170	4.400	3.500	8.000
Cyclades 39.3	3	6	3.720	2.775	2.355	2.080	6.000
Monohulls: up to 38': € 145.-, from 39' to 45': € 175.-, from 46' to 49': € 210.-, 50' and over: € 230.- Catamarans: up to 40': € 230.-, from 41' to 45': € 250.-, from 46' to 49': € 270.-, 50' and over: € 300.- Starter Pack: mandatory extra to be added to the above daily rates a set fee of € 40.- per charter. The pack includes: 6 bottles of water, 1 bottle of local rum, 2 limes, 1 small bottle of washing up liquid, 1 dish cloth/sponge, garbage bags, 1 roll of paper towels, 1 box of matches, 1 roll of toilet paper in each head							
Mandatory Handling Fees: € 30.- per charter							

SuperPremier yachts : less than 12 months old from their first charter date

Premier yachts: less than 3 years old from their first charter date

All our yachts are equipped with semi-rigid dinghy and 2 to 6 hp outboard engine

On Cyclades 50.4: generator, air conditioning

On Lagoon 400 S2: generator, air conditioning

The rates include

First & last night at the pontoon ♦ autopilot (except on Cyclades 39 & 50) ♦ GPS ♦ CD-player & cockpit speakers ♦ dinghy & outboard engine ♦
 2 sets of linen, towels, beach towels per person/week ♦ snorkelling gear ♦ Guarantee

The rates do not include

Cancellation insurance ♦ transfers airport-base-airport ♦ diesel, fuel and water

The above rates apply for charters of 7 nights minimum - All prices subject to change without notice

Short Term Cruise (not available in period from 20/12 to 03/01)

Journey	Prorata on the weekly rate
3 Days / 2 Nights	60%
4 Days / 3 Nights	70%
5 Days / 4 Nights	80%

6 Days / 5 Nights	90%
7 Days / 6 Nights	95%

Embarkation 14h00 / Disembarkation 08h00

Early boarding at 09h00 = 50% of the daily rate

Long term discount	5% on any charter from 13 nights to 20 nights ♦ 10% from 21 nights onwards
Early booking discount	5% for any charter booked and down paid 180 days or more prior departure date
Repeater discount	5% for any repeat client
Platinum repeater discount	10% for multi-repeater clients from their 5th charter with Charter onwards not cumulative with regular repeater discount
Boat show discount	5% for any charter booked on a boat show
Group discount	5% for at least 5 yachts booked
(Maximum discount: 25% including long term discount)	

Options (prices subject to change): All extras and options paid locally – on spot – are subject to a surcharge of 15%

Kayak (1 seat)	20,00 € per night	120,00 € 2 weeks	Skipper: € 150.-/night + provisioning
	200,00 € 2 weeks	280,00 € 3 weeks	Hostess/Cook: € 110.-/night + provisioning
Additional deposit for Kayak:	500,00 €		

Full board

1 to 4 guests on board : € 45.-/person/night
More than 4 guests on board: € 40.-/person/night

Children safety net € 300.-/charter
Any crew change during the charter is subject to € 200.- additional cost
(the charge includes administration cost, change of bedlinen and towels and one night at DYC ponton. It doesn't include cleaning)
Pets policy : in case of pet onboard, end cleaning is doubled

Transfers Round Trip (prices subject to change)

Airport Rio de Janeiro - Marina Verolme Base (round trip)

1 - 9 persons 445,00 €
One way transfer: 50% of the round trip cost

Security Insurance (Damage waiver)

The security insurance is mandatory in case of a skippered charter. Not available for regattas & races.

Selection of optional damage waiver limits your liability to the reduced Security Deposit for damages to the boat and/or the loss of the dinghy and/or its outboard engine.

The payment of either the Refundable Security Deposit, or the Damage Waiver, is designed to cover only one incident of a substantial nature at any one time: in case of loss or

Minimum charge: 7 nights / maximum charge: 21 nights

Lagoon 400 S2	40,00 €	per night (minimum € 280.-/charter) + a reduced refundable deposit of € 650.- at the base
Cyclades 50.4	35,00 €	per night (minimum € 280.-/charter) + a reduced refundable deposit of € 650.- at the base
Cyclades 39.3	30,00 €	per night (minimum € 210.-/charter) + a reduced refundable deposit of € 500.- at the base

Security Deposit

To be paid at the base upon embarkation by cash or credit card (Visa and MasterCard only)

If paid by credit card the client should contact his/her bank previously and let them know about the transaction. Should the refundable full security deposit by credit card be refused at the time of embarkation, client will be obliged to subscribe the non refundable security insurance.

Payments

30% of the charter fee to confirm booking

Balance plus all booked options 45 days before embarkation

Cancellation fee

charter start 500,00 €

Between 89 to 60 days before charter start 30% of the charter fee (without options)

59 days and less before charter start 100% of the charter fee (without options)

Guarantee: All our yachts are very well maintained and undergo regular technical checks. Should a technical failure happen despite our highly professional maintenance, we commit ourselves to repair the failure in the next 4 hours following your call at the base during working hours (8 am . to 5 pm). If you loose more than 4 hours (during working hours) we will refund you one full day. If the repair takes more than 1 day, we will provide you with a similar boat or refund you on a pro rata basis. In case of emergency you can rely on our hot line, at any time, 7 days a week.