

Pricelist 2016 in EURO

Cuba

Marina Cienfuegos

Rates in EURO per week (7 nights)

Yacht Type	Cab	Pass.	19/12-08/01	08/01-23/04	23/04-04/06 30/07-20/08 08/10-19/12	04/06-30/07 20/08-08/10	Security Deposit
Catamarans SuperPremier							
Bali 4.5 with AC	4+2	8-10	9.500	8.570	5.340	3.500	6.000
Catamarans Premier							
Lagoon 450	4+2	8-12	8.100	7.200	4.700	3.000	6.000
Nautitech Open 40	4 + 2	8-10	6.150	5.400	4.100	2.600	5.000
Catamarans							
Catana 50 OC with A/C	5	10	8.900	7.950	5.200	3.300	6.000
Catana 47 Custom	4 + 2	8-10	8.500	7.560	4.935	3.150	5.000
Catana 47	4+2	8-10	7.865	6.840	4.450	2.850	5.000
Catana 43 OC	4 + 2	8-10	5.900	5.250	3.900	2470	5.000
Catana 41 OC	4	8-9	5.350	4.850	3.500	2.000	5.000
Leopard 40	4 + 2	8-10	5.200	4.725	3.400	1.950	5.000
Monohulls							
Oceanis 423	3	6	3.500	3.150	2.050	1.400	2.500
Monohulls: up to 38': € 145.-, from 39' to 45': € 175.-, from 46' to 49': € 210.-, 50' and over: € 230.-							
Catamarans: up to 40': € 230.-, from 41' to 45': € 250.-, from 46' to 49': € 270.-, 50' and over: € 300.-							
Starter Pack: mandatory extra to be added to the above daily rates a set fee of € 50.- per charter. The pack includes: breakfast kit (fruit juice, coffee, tea, milk, sugar, buns or equivalent), 6 bottles of water, 1 bottle of rum, 2 limes, 1 small bottle of washing up liquid, 1 dish cloth/sponge, garbage bags, 1 roll of paper towels, 1 box of matches, 1 roll of toilet paper in each head							
Mandatory Handling Fees: € 30.- per charter							

SuperPremier yachts : less than 12 months old from their first charter date

Premier yachts: less than 3 years old from their first charter date

All our yachts are equipped with semi-rigid dinghy and 5 hp outboard engine

On Catana 41 OC: solar panels, water maker

On Catana 43 OC: solar panels, water maker

On Bali 4.5: solar panels, water maker, generator, air conditioning, electric winch, electric heads

On Catana 47 Custom: solar panels, water maker, generator, air conditioning

On Catana 50 OC: solar panels, water maker, generator, air conditioning

All our yachts are equipped with semi-rigid dinghy and 5/6 hp outboard engine

Cuban natives even if bearing other citizenship and Cuban citizens are not allowed to sail on a charter boat

The rates include

First & last night at the Charter pontoon ♦ autopilot ♦ GPS ♦ CD-player & cockpit speakers ♦ dinghy & outboard engine ♦
2 sets of linen, towels, beach towels per person/week ♦ snorkelling gear ♦ Guarantee

The rates do not include

Cancellation insurance ♦ transfers airport-base-airport ♦ diesel, fuel and water

The above rates apply for charters of 7 nights minimum - All prices subject to change without notice

Short Term Cruise *(not available in period from 19/12 to 02/01)*

Journey

Prorata on the weekly rate

3 Days / 2 Nights

60%

4 Days / 3 Nights

70%

5 Days / 4 Nights

80%

6 Days / 5 Nights

90%

7 Days / 6 Nights

95%

Embarkation 17h30 / Disembarkation 10h00

Early boarding at 12h00 (noon) = 50% of the daily rate

Long term discount

5% on any charter from 13 nights to 20 nights ♦ 10% from 21 nights onwards

Early booking discount

5% for any charter booked and down paid 180 days or more prior departure date

Repeater discount

5% for any repeat client

Platinum repeater discount

10% for multi-repeater clients from their 5th charter with Charter onwards

not cumulative with regular repeater discount

Boat show discount

5% for any charter booked on a boat show

Group discount

5% for at least 5 yachts booked

(Maximum discount: 25% including long term discount)

Options (prices subject to change): All extras and options paid locally – on spot – are subject to a surcharge of 15%

In Cuba payments on spot in cash only

Stand up paddle	25,00 € per night	160,00 € 1 week
	250,00 € 2 weeks	365,00 € 3 weeks
Kayak (1 seat)	20,00 € per night	120,00 € 2 weeks
	200,00 € 2 weeks	280,00 € 3 weeks
Kayak (2 seats)	25,00 € per night	150,00 € 1 week
	250,00 € 2 weeks	360,00 € 3 weeks

Additional deposit for Stand up paddle and Kayak: 500,00 €

Fishing Rod	17,00 € per night	180,00 € 2 weeks
	120,00 € per week	240,00 € 3 weeks

15 HP outboard engine 35,00 € per night

Children safety net	300,00 € catamarans 45' and over	per charter
(net is supplied but not installed)	250,00 € catamarans up to 44'	per charter
	230,00 € monohulls 45' and over	per charter
	220,00 € monohulls up to 44'	per charter

Any crew change during the charter is subject to € 200.- additional cost

(the charge includes administration cost, change of bedlinen and towels and one night at DYC ponton. It doesn't include cleaning)

Pets policy : in case of pet onboard, end cleaning is doubled

Mandatory tourist taxes, payable on spot, in cash : CUC 12.- /pers./day (CUC = Cuba currency) - approx. EUR 12.-/pers./day (1/2 price for children under 12 y.o)

Transfers Round Trip (prices subject to change)

Airport La Havane – Base Cienfuegos or Hotel La Havane – Base Cienfuegos (round trip)

1 person	300,00 € per person
2 persons :	160,00 € per person
3 - 6 persons :	130,00 € per person
7 – 12 persons:	110,00 € per person
13 -18 persons:	95,00 € per person
19 -30 persons	80,00 € per person
31-44 persons	65,00 € per person

Airport Varadero or Hotel Varadero – Base Cienfuegos (round trip)

1 person	300,00 € per person
2 persons:	140,00 € per person
3 - 6 persons :	120,00 € per person
7 – 12 persons:	95,00 € per person

Skipper: € 95.-/night + provisioning

Marinero/Cook: € 70.-/night + provisioning

Full board

1 to 4 guests on board : € 55.-/person/night

More than 4 guests on board: € 50.-/person/night

As on all DYC bases, full board includes soft drinks only, alcoholic beverages are to be ordered separately and paid on spot

13 -18 persons: 80,00 € per person

Airport Santa Clara – Base Cienfuegos

Consult us

All-consumables-included-package

Oceanis 423	60,00 € per night
Catana 41 OC & 43 OC, Leopard 40, Nautitech 40	85,00 € per night
Lagoon 450, Bali 4.5	85,00 € per night
Catana 47 , 47 Custom & 50 OC	100,00 € per night

All our yachts are delivered to you with full tanks of fuel (yacht & dinghy), full tank of water, 1 bottle of cooking gas in duty + 1 spare bottle.

You have to re-deliver the yacht with full tanks fuel and water. If you choose our package, all starting consumables are included plus any re-fill of water at our Charter Pontoon during your charter.

One Way fees in €

The one way fee does not include harbour fees out of yachts homeport

	Santiago	Isla de la Juventud	Cayo Largo	Trinidad
Cienfuegos	1200	1200	700	500

Security Insurance (Damage waiver)

The security insurance is mandatory in case of a skippered charter. Not available for regattas & races.

Selection of optional damage waiver limits your liability to the reduced Security Deposit for damages to the boat and/or the loss of the dinghy and/or its outboard engine.

The payment of either the Refundable Security Deposit, or the Damage Waiver, is designed to cover only one incident of a substantial nature at any one time: in case

Minimum charge: 7 nights / maximum charge: 21 nights

Catana 47, 47 Custom & 50 OC	50,00 € per night (minimum € 350.-/charter) + a reduced refundable deposit of € 750.- at the base
Lagoon 450, Bali 4.5, Catana 43 & 41 OC	40,00 € per night (minimum € 280.-/charter) + a reduced refundable deposit of € 650.- at the base
Nautitech Open 40, Leopard 40	40,00 € per night (minimum € 280.-/charter) + a reduced refundable deposit of € 650.- at the base
Oceanis 423	30,00 € per night (minimum € 210.-/charter) + a reduced refundable deposit of € 500.- at the base

Security Deposit

To be paid at the base upon embarkation by cash or credit card (Visa and MasterCard only)

If paid by credit card the client should contact his/her bank previously and let them know about the transaction. Should the refundable full security deposit by credit card be refused at the time of embarkation, client will be obliged to subscribe the non refundable security insurance.

Payments

30% of the charter fee to confirm booking

Balance plus all booked options 45 days before embarkation

Cancellation fee	charter start	500,00 €
	Between 89 to 60 days before charter start	30% of the charter fee (without options)
	59 days and less before charter start	100% of the charter fee (without options)

Guarantee: All our yachts are very well maintained and undergo regular technical checks. Should a technical failure happen despite our highly professional maintenance, we commit ourselves to repair the failure in the next 4 hours following your call at the base during working hours (8 am . to 5 pm). If you loose more than 4 hours (during working hours) we will refund you one full day. If the repair takes more than 1 day, we will provide you with a similar boat or refund you on a pro rata basis. In case of emergency you can rely on our hot line, at any time, 7 days a week.

Please note that the Guarantee applies to essential equipment only and does not apply to the repair of ancillary equipment, including but not limited to Genset, Air Conditioning or Watermaker.