

Pricelist 2016 in EURO
Brittany
La Trinité-sur-Mer, France

| Rates in EURO per week (7 nights) | | | | | | | |
|-----------------------------------|------|-------|----------------------------|---|-------------|-------------|------------------|
| Yacht Type | Cab. | Pass. | 01/01-09/04 24/09-31/12 | 09/04-30/04 21/05-30/07 28/08-24/09 | 30/04-21/05 | 30/07-20/08 | Security Deposit |
| Standard Range | | | | | | | |
| Monohulls | | | | | | | |
| Sun Odyssey 42i | 3 | 6-8 | 1.937 | 2.394 | 2.552 | 2.835 | 4.400 |
| Dufour 425 GL | 3 | 6-8 | 1.845 | 2.280 | 2.430 | 2.700 | 4.400 |
| Dufour 40 | 3 | 6-8 | 1.560 | 1.980 | 2.421 | 2.690 | 4.400 |
| Bavaria 38 Match | 3 | 6-8 | 1.440 | 1.800 | 2.025 | 2.250 | 4.000 |
| Dufour 375 GL | 3 | 6-8 | 1.540 | 1.890 | 2.151 | 2.390 | 4.000 |
| Ovni 365 DI | 2 | 4-6 | 1.540 | 1.880 | 2.070 | 2.300 | 5.000 |
| First 36.7 | 3 | 6-8 | 1.540 | 1.880 | 2.156 | 2.395 | 3.300 |
| Dufour 34 | 3 | 6-8 | 1.250 | 1.600 | 1.890 | 2.100 | 3.300 |
| Dufour 34 PTE | 2 | 4-6 | 1.190 | 1.450 | 1.674 | 1.860 | 3.300 |
| Dufour 34 Ev | 2 | 4-6 | 1.190 | 1.450 | 1.674 | 1.860 | 3.300 |
| Malango 9.99 | 2 | 6 | 1.180 | 1.590 | 1.791 | 1.990 | 2.200 |
| First 31.7 | 2 | 6 | 1.120 | 1.380 | 1.575 | 1.750 | 2.200 |
| Olea 30 BIQ | 2 | 6 | 980 | 1.190 | 1.485 | 1.650 | 2.200 |
| First 25.7 QR | 1 | 5 | 755 | 885 | 1.125 | 1.250 | 1.500 |
| First 25 S | 1 | 5 | 800 | 1.000 | 1.260 | 1.400 | 1.500 |
| Django 770 | 2 | 6 | 875 | 1.025 | 1.296 | 1.440 | 1.500 |
| Pogo 30 QR | 2 | 6 | 1.790 | 1.790 | 2.025 | 2.250 | 4.000 |
| Sun Odyssey 36 I | 3 | 6-8 | 1.250 | 1.600 | 1.890 | 2.100 | 3.300 |
| Catamarans | | | | | | | |
| Lagoon 380 | 4 | 8 | 2.100 | 2.410 | 2.835 | 3.150 | 4.000 |
| Access Range | | | | | | | |
| Oceanis 393 | 3 | 6-8 | 1390 | 1650 | 1863 | 2070 | 4000 |
| Dufour 385 | 3 | 6-8 | 1390 | 1650 | 1863 | 2070 | 4000 |

Rates to be continued on next page

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|---|----------|-------------------------------|----------------------------|----------------------------|-------------|-------------|------------------|
| Access Range | | | | | | | |
| Sun Fast 37 | 3 | 6-8 | 1180 | 1540 | 1665 | 1850 | 3300 |
| Bavaria 37 | 3 | 6-8 | 1.180 | 1.540 | 1.697 | 1.885 | 3.300 |
| Dufour 365 GL | 3 | 6-8 | 1.180 | 1.540 | 1.697 | 1.885 | 3.300 |
| Feeling 32 DI | 2 | 6 | 950 | 1.290 | 1.341 | 1.490 | 2.200 |
| Olea 30 BIQ | 2 | 6 | 832 | 1.010 | 1.175 | 1.305 | 2.200 |
| Feeling 346 DI | 3 | 6-8 | 1.100 | 1.350 | 1.665 | 1.850 | 1.500 |
| Grand Surprise | 1 | 4 | 1.040 | 1.040 | 1.179 | 1.310 | 3.650 |
| Bavaria 33C | 2 | 4/7 | 950 | 1.290 | 1.341 | 1.490 | 2.200 |
| Motor boat (semi-rigid / for day use) | | | | | | | |
| Manta 550 | - | 6 (day use) | 1.900 | 1.900 | - | 1.900 | 2.000 |
| Cleaning (mandatory): to be added to the above rates a per charter cleaning fee of | | | | | | | |
| Monohulls 20-29' | 50,00 € | Monohulls 30-35' | 80,00 € | | | | |
| Monohulls 36-41' | 110,00 € | Monohulls 41' and over, catam | 160,00 € | | | | |
| Mandatory Handling Fees: 15,00 € | | | | | | | |

The rates include (standard range):

Spinnaker, dinghy and outboard engine (no engine for yachts under 28'), Autopilot, bedlinen

Comfort pack: loch-speedo, echosounder, wind indicator, GPS, VHF, battery charger, 12V plug, radio-CD

Lazy-jacks (except during races/regattas)

Security Pack:

automatic life jackets with harnesses, 2 lifelines, 2nd mooring

The rates include (access range):

Dinghy, Autopilot, bedlinen

Comfort pack: loch-speedo, echosounder, wind indicator, GPS, VHF, battery charger, 12V plug, radio-CD

Lazy-jacks (except during races/regattas)

Spinnaker and outboard engine available extra (no engine for yachts under 28') on Acces range

1 week = 7 nights

The above rates apply for charters of 7 nights minimum - All prices subject to change without notice

Short term cruises (not available in high season, 30/07 - 27/08, on request only 02 - 30/07)

Including Saturday & Sunday

Prorata on the weekly rate

2 days / 1 night 60% of the weekly (7 nights) rate

3 days / 2 nights 70% of the weekly (7 nights) rate

4 days / 3nights 80% of the weekly (7 nights) rate

5 days / 4 nights 90% of the weekly (7 nights) rate

6 days / 5 nights 95% of the weekly (7 nights) rate

Mid Week (not available in high season, 30/07 - 27/08, on request only 02 - 30/07)

From Monday 14:00 to Friday 12:00 (noon) 65% of the weekly (7 nights) rate

Embarkation / Disembarkation

Weekly charter:

1st day at 16:00
Return last day at 17:00 for check out
Last overnight included

Week-end & short term cruises:

1st day at 09:00
Possible check in on Friday at 16:30
Possible first overnight free of charge
Return last day at 17:00 for check out

In high season, 30/07 - 27/08, embarkation on Saturday, 16:00

Mandatory return to base on Friday at 17:00, disembarkation on Saturday at 08:00

Optional 1st overnight on board, for weekly charters (on request only, not available in July and August)

| | |
|--------------------------------|----------|
| Monohulls 20-30' | 100,00 € |
| Monohulls 31-35' | 120,00 € |
| Monohulls 36-40' | 140,00 € |
| Monohulls 41' and over' & cats | 160,00 € |

Long term discount

5% from 13 nights to 20 nights

Early booking discount (Standard range)

High season 01-28/08: 5% for any charter booked and down paid 180 days or more prior departure date
Low, mid and inter season: 10% (doesn't apply to Access range)

Early booking discount (Access range)

5% for any charter booked and down paid 180 days or more prior departure date

Repeater discount

5% for any repeat client

Platinum repeater discount

10% for multi-repeater clients from their 5th charter with charter onwards
not cumulative with regular repeater discount

Boat show discount

5% for any charter booked on a boat show

Group discount

3% for at least 3 yachts booked
5% for at least 5 yachts booked

Maximum discount: 15% including long term discount (except Access range)

Options (prices subject to change)

| | | |
|-----------------|------------------|--|
| Spinnaker | 12,00 € per day | (Optional on Access range, included on Standard range) |
| Outboard engine | 12,00 € per day | (Optional on Access range, included on Standard range) |
| Skipper | 230,00 € per day | |

Security Insurance (Damage waiver)

The security insurance is mandatory in case of a skippered charter. Not available for regattas & races.

Selection of optional damage waiver limits your liability to the reduced Security Deposit for damages to the boat and/or the loss of the dinghy and/or its outboard engine.

The payment of either the Refundable Security Deposit, or the Damage Waiver, is designed to cover only one incident of a substantial nature at any one time: in case of loss or damage to equipment of significant value such as outboard engine or dinghy, the charterer will have the right to an immediate replacement whilst on charter, provided that the charterer pays a new Refundable Security Deposit immediately upon receipt of replacement or repair

Minimum charge: 100,00 € / maximum charge: 21 nights

| | | |
|--------------------------------|---------|--|
| Monohulls 20-30' | 25,00 € | /night (minimum € 100.-/charter) + a reduced refundable deposit of € 500.- at the base |
| Monohulls 31-35' | 30,00 € | /night (minimum € 100.-/charter) + a reduced refundable deposit of € 500.- at the base |
| Monohulls 36-40' | 30,00 € | /night (minimum € 100.-/charter) + a reduced refundable deposit of € 500.- at the base |
| Monohulls 41' and over' & cats | 40,00 € | /night (minimum € 100.-/charter) + a reduced refundable deposit of € 550.- at the base |

Security Deposit

To be paid at the base upon embarkation by cash or credit card (Visa and MasterCard only).

If paid by credit card the client should contact his/her bank previously and let them know about the transaction.

Should the refundable full security deposit by credit card be refused at the time of embarkation, client will be obliged to subscribe the non refundable security insurance.

Race / Regatta conditions

Please consult us

Race / Regatta Deposit

A special race deposit (double than for regular bookings) will be required and has to be paid to the DYC Head Office by bank transfer before departure. This special race deposit applies during the regatta period.

Payments

30% of the charter fee to confirm booking

Balance plus all booked options 45 days before embarkation

Cancellation fee

| | |
|---------------------------------------|---|
| More than 90 days before | 500,00 € |
| Between 89 to 60 days before charter | 30% of the charter fee (without options) |
| 59 days and less before charter start | 100% of the charter fee (without options) |

Guarantee: All our yachts are very well maintained and undergo regular technical checks. Should a technical failure happen despite our highly professional maintenance, we commit ourselves to repair the failure in the next 4 hours following your call at the base during working hours (8 am . to 5 pm). If you loose more than 4 hours (during working hours) we will refund you one full day. If the repair takes more than 1 day, we will provide you with a similar boat or refund you on a pro rata basis. In case of emergency you can rely on our hot line, at any time, 7 days a week.

Please note that the Guarantee applies to essential equipment only and does not apply to the repair of ancillary equipment, including but not limited to Genset, Air Conditioning or Watermaker.