

# Pricelist 2016 in EURO

## Mediterranean

### Greece

(Athens, Lavrion, Skiathos, Corfu, Lefkas, Rhodes, Kos)

Rates in EURO per week (7 nights)

Yacht Type	Cab.	Pass.	Before 23/04	23/04-21/05	21/05-18/06	18/06-30/07	30/07-20/08	20/08-24/09	24/09-08/10	Security
<b>Catamarans Super Premier</b>										
Lagoon 450	4 + 2	8-10	3.850	5.170	6.500	7.900	9.900	7.500	5.300	4.000
<b>Monohulls Super Premier</b>										
Sun Odyssey 519	5+1	10	3.000	3.900	5.300	5.800	6.500	5.600	4.200	3.500
<b>Monohulls Premier</b>										
Bavaria Cruiser 56	5+1	10-12	3.700	4.900	6.500	6.800	8.460	6.700	5.080	4.000
Oceanis 55	5+1	10	3.750	5.000	6.600	6.900	8.840	7.060	5.270	4.000
Bavaria Cruiser 51	5	10	2.840	3.830	5.150	5.800	6.500	5.400	4.100	3.500
Sun Odyssey 509	5+1	10	2.840	3.830	5.150	5.800	6.500	5.400	4.100	3.500
Oceanis 48	5	10	2.680	3.620	4.900	5.550	6.500	5.150	3.900	3.500
Sun Odyssey 469	4	8-10	2.050	2.970	4.150	4.640	5.500	4.560	3.410	3.000
Dufour 450 Grand Large	4	8/10	2.050	2.970	4.150	4.640	5.500	4.560	3.410	3.000
Sun Odyssey 439	4	8-10	1.700	2.300	3.550	4.210	4.900	4.070	3.040	2.500
Dufour 410 Grand Large	3	6/8	1.500	2.000	3.100	3.500	4.000	3.320	2.480	2.000
Bavaria Cruiser 41	3	6/8	1.500	1.900	2.840	3.150	4.000	3.320	2.480	2.000
Oceanis 41	3	6-8	1.500	2.000	3.100	3.500	4.000	3.320	2.480	2.000
Dufour 382 Grand Large	3	6-8	1.500	1.850	2.560	2.900	3.500	2.780	2.230	2.000
Bavaria Cruiser 37	3	6/8	1.320	1.780	2.460	2.840	3.400	2.740	2.170	2.000
<b>Monohulls Comfort</b>										
Sense 50	3+1	7-9	2.700	3.650	4.790	5.810	6.750	5.600	4.190	3.500
Oceanis 48	5	10	2.400	3.260	4.250	5.480	6.370	5.290	3.700	3.500
Sun Odyssey 469	4	8-10	1.800	2.820	3.710	4.500	5.230	4.340	3.240	2.500
Bavaria 46 Cruiser	4	8/10	1.400	1.940	2.560	3.100	3.600	2.990	2.230	2.500
Oceanis 45	4	8-10	2.040	2.750	3.620	4.390	5.100	4.230	3.160	2.500
Oceanis 41	3	6-8	1.300	1.900	2.900	3.150	3.900	3.150	2.350	2.000
Oceanis 40	3	6-8	1.260	1.700	2.240	2.710	3.150	2.620	1.950	2.000
Oceanis 37	3	6-8	1.050	1.400	1.900	2.490	2.900	2.180	1.600	2.000
Oceanis 34	3	6-8	960	1.300	1.800	2.060	2.400	2.000	1.500	2.000
<b>Monohulls Economy</b>										
Harmony 52	5	10	2.130	2.870	3.780	4.580	5.320	4.420	3.300	3.500
Cyclades 50.5	5+1	10	2.240	3.020	3.980	4.820	5.600	4.650	3.470	3.500
Oceanis 461	4	8-10	1.400	1.940	2.560	3.100	3.600	2.990	2.230	2.500
Harmony 47	4	8-10	1.200	1.700	2.200	2.700	3.500	2.600	2.000	2.500
Bavaria 44	4	8/10	1.200	1.600	2.070	2.450	3.050	2.360	1.800	2.500
Oceanis 40	3	6-8	1.260	1.700	2.240	2.710	3.150	2.620	1.950	2.000
Bavaria 37 Cruiser	3	6-8	960	1.300	1.700	2.060	2.400	1.990	1.490	2.000
Oceanis 37	3	6-8	1.050	1.400	1.900	2.490	2.900	2.180	1.600	2.000
Oceanis 31	2	4-6	900	1.200	1.750	1.950	2.350	1.990	1.300	2.000
<b>Catamarans Comfort</b>										
Lagoon 450 with A/C	4 + 2	8-10	3.850	5.170	6.500	7.900	9.400	7.500	5.300	4.000
Lagoon 450 Owner Version with A/C	3 + 2	6-8	3.730	5.170	6.500	7.900	9.400	7.500	5.300	4.000
Lagoon 400 Owner Version	3 + 2	6-8	2.500	3.470	4.730	5.670	6.300	5.480	3.840	3.500
Lagoon 400	4 + 2	8-10	2.500	3.470	5.100	6.120	6.800	5.920	4.150	3.500
<b>Cleaning:</b> to be added to the above daily rates a per charter cleaning fee of										
<b>Monohulls:</b> up to 38': € 145.-, from 39' to 45': € 175.-, from 46' to 49': € 210.-, 50' and over: € 230.-										
<b>Catamarans:</b> up to 40': € 230.-, from 41' to 45': € 250.-, from 46' to 49': € 270.-, 50' and over: € 300.-										
<b>Starter Pack:</b> mandatory extra to be added to the above daily rates a set fee of € 20.- per charter. The pack includes: 4 bottles of water (1.5 L each), 1 pack of 6 Coke cans, cloth/sponge, garbage bags, 1 roll of paper towels, 1 box of matches, 1 roll of toilet paper in each head, 1 small bottle of washing up liquid. per charter										
<b>Mandatory Handling Fees: € 15.-</b>										

**SuperPremier Yachts: Less than 12 months old from their first charter date**

**Premier yachts: Less than 3 years old from their first charter date**

**All our yachts are equipped with dinghy and 2,5 to 6 hp outboard engine**

**On Lagoon 450 Super Premier: generator, air conditioning, TV, electric winch, electric heads**

**On Lagoon 450: generator, air conditioning, water maker, TV-DVD**

**Bavaria 56 Cruiser : generator, air conditioning, bowthruster**

**On Oceanis 55: generator, air conditioning, electric winch, bowthruster**

**On Sun Odyssey 519: generator, bowthruster, electric winch, electric heads**

**On Sun Odyssey 509: bowthruster, electric heads**

**On Sense 50: air conditioning, generator, electric winch**

**On Oceanis 48 : bowthruster, electric heads**

**On Sun Odyssey 469 Premier: bowthruster, electric heads**

**Sun Odyssey 439 : electric heads**

**On Oceanis 41 Premier: electric heads**

**The rates include**

First & last night at the pontoon ♦ autopilot ♦ GPS ♦ CD-player & cockpit speakers ♦ dinghy & outboard engine ♦

2 sets of linen, towels, ♦ snorkelling gear ♦ Guarantee

**The rates do not include**

Cancellation insurance ♦ transfers airport-base-airport ♦ diesel, fuel and water

**The above rates apply for charters of 7 nights minimum - All prices subject to change without notice**

**Short Term Cruise** (available only on request from 21/05 till 08/10)

**Embarkation 09h00 / Disembarkation 17h00**

Booking on request, depending on availability and seasons.

<b>Journey</b>	<b>Prorata on the weekly rate</b>
3 Days / 2 Nights	60%
4 Days / 3 Nights	70%
5 Days / 4 Nights	80%
6 Days / 5 Nights	90%
7 Days / 6 Nights	95%

**Surcharge for evening Start on Short Term Cruises**

(embarkation at 17h00, check-in following morning) (on request)

Monohulls up to 38'	€ 150.-
Monohulls 39' to 43'	€ 180.-
Monohulls 44' to 50'	€ 220.-
Monohulls 51' and over	€ 250.-
Catamarans	€ 250.-

**Long Term Cruise (7 nights and over)**

**Embarkation / Disembarkation from 21/05 till 08/10**

Embarkation **Saturday** 17h00

Disembarkation **Saturday** 09h00

(compulsory return to the base at 17h00 the evening before disembarkation )

**Before 21/05 and after 08/10**

Embarkation **Daily** 17h00

Disembarkation **Daily** 09h00

**For Lefkas base, Sunday departure is possible upon request**

**For Skiathos base, Friday departure is possible for all the yachts upon request**

**For Athens and Lavrion bases, daily departure is possible upon request.**

**Long term discount**

5% on any charter from 14 nights to 20 nights ~ 10% from 21 nights onwards

**Early booking discount**

10% for any charter booked and down paid 180 days or more prior to departure date or till 31 Jan 2016

**Repeater discount**

5% for any repeat client

**Platinum repeater discount**

10% for multi-repeater clients from their 5th charter with Charter onwards

**Boat show discount**

5% for any charter booked on a boat show

**Group discount**

5% for at least 5 yachts booked

**(Maximum discount: 25% including long term discount)**

**One way fee (upon request)**

*The one way fee does not include harbour fees out of yachts homeport*

Athens – Lavrion

200,00 €

Athens – Ionian Islands

1.150,00 €

Athens – Dodecanese Islands

950,00 €

Athens – Sporades	850,00 €
Athens – Cyclades	500,00 €
In between Ionian or Dodecanese Islands	400,00 €

**Options (prices subject to change): All extras and options paid locally – on spot – are subject to a surcharge of 10%**

Skipper	€ 150.-/night + provisioning		<b>Full board</b>	
Hostess/Cook	€ 140.-/night + provisioning		1 to 4 guests on board	€ 45.-/person/night
Children safety net	300,00 € catamarans 45' and over	per charter	5 guests and more	€ 40.-/person/night
<b>(net is supplied but not installed)</b>	250,00 € catamarans up to 44'	per charter		
	230,00 € monohulls 45' and over	per charter		
	220,00 € monohulls up to 44'	per charter		
Internet WiFi router up to 3 devices 2Gb data allowance	€ 50.-/week			
Any crew change during the charter is subject to € 200.- additional cost <input type="checkbox"/>				
<i>(the charge includes administration cost, paperwork, change of bedlinen and towels and one night at DYC ponton. It doesn't include cleaning)</i>				
Stand up paddle (avail. Athens only)	25,00 € per night	160,00 € 1 week		
	250,00 € 2 weeks	365,00 € 3 weeks		
<b>Additional deposit for Stand up paddle:</b>	500,00 €			

**Transfers Athens & Lavrion with pre-arranged minibus** (prices subject to change without notice)

Athens Airport – Athens Base (Alimos) One Way or vice versa	Athens Airport – Lavrion Base One Way or vice versa
1 – 6 persons: € 130.-	1 – 6 persons: € 140.-
7 - 17 persons: € 140.-	7 - 17 persons: € 150.-
18 persons and more: upon request	
(Extra € 25 for transfers during hours 20.30h-06.00h and holidays)	Transfers in other bases upon request

**Consumables**

All our yachts are delivered to you with full tanks of fuel (yacht & dinghy), full tank of water, 1 bottle of cooking gas in duty + 1 spare bottle. You have to re-deliver the yacht with full tanks of fuel and water.

**NB: At least one sailing certificate is compulsory to charter bareboat in Greece and the original must be presented to the local authorities.**

**Security Insurance (Damage waiver)**

The security insurance is mandatory in case of a skippered charter. Not available for regattas & races.

**Selection of optional damage waiver limits your liability to the reduced Security Deposit for damages to the boat and/or the loss of the dinghy and/or its outboard engine.**

**The payment of either the Refundable Security Deposit, or the Damage Waiver, is designed to cover only one incident of a substantial nature at any one time: in**

**Damage Waiver: Minimum charge: 7 nights / maximum charge: 21 nights**

Monohulls 50 to 55ft	€ 40.-/night (minimum € 280.-/charter) + a reduced refundable deposit of € 600.- at the base
Monohulls from 37 to 49 ft	€ 30.-/night (minimum € 210.-/charter) + a reduced refundable deposit of € 500.- at the base
Monohulls up to 36ft	€ 20.-/night (minimum € 140.-/charter) + a reduced refundable deposit of € 500.- at the base
Catamarans up to 41 ft	€ 40.-/night (minimum € 280.-/charter) + a reduced refundable deposit of € 650.- at the base
Catamarans 42 ft and more	€ 50.-/night (minimum € 350.-/charter) + a reduced refundable deposit of € 650.- at the base

**Security Deposit**

To be paid at the base upon embarkation by cash, or credit card (Visa and MasterCard only).  
If paid by credit card the client should contact his/her bank previously and let them know about the transaction. Should the refundable full security deposit by credit card be refused at the time of embarkation, client will be obliged to subscribe to the non refundable security insurance.

**Payments**

30% of the charter fee to confirm booking  
Balance plus all booked options 45 days before embarkation

**Cancellation fee**

More than 90 days	€ 500.-
Between 89 to 60 days before charter start	30% of the charter fee (without options)
59 days and less before charter start	100% of the charter fee (without options)

**OUR BASES**

<b>ATH</b>	Athens (Marina Alimos)	<b>RHO</b>	Rhodes (Mandraki Port)
<b>LAV</b>	Lavrion (Main Port)	<b>KOS</b>	Kos (Kos Marina)
<b>CFU</b>	Corfu (Gouvia Marina)	<b>SKI</b>	Skiathos (Skiathos Marina)
<b>LEF</b>	Lefkas (Lefkas Marina)		

START or RETURN PORT (Not DYC Premium bases) on request : **PAR** Paros (Parikia port)

**Guarantee:** All our yachts are very well maintained and undergo regular technical checks. Should a technical failure happen despite our highly professional maintenance, we commit ourselves to repair the failure in the next 4 hours following your call at the base during working hours (8 am . to 5 pm). If you loose more than 4 hours (during working hours) we will refund you one full day. If the repair takes more than 1 day, we will provide you with a similar boat or refund you on a pro rata basis. In case of emergency you can rely on our hot line, at any time, 7 days a week.

Please note that the guarantee applies to essential equipment only and does not apply to the repair of ancillary equipment, including but not limited to Genset, Air Conditioning or Watermaker.