# Pricelist 2016 in EURO Caribbean

### Grenada, Port Louis Marina

Rates in EURO per week (7 nights)

Yacht Type	Cab.	Pass.	24/12-07/01	07/01-02/04	02/04-07/05 02/07-06/08	07/05-02/07 06/08-22/10	Security Deposit
Catamarans SuperPremier							
Bali 4.5 with A/C	4+2	8-10	10.840	7.145	6.155	5.370	8.000
Bali 4.0	4+2	8-10	8.010	4.750	4.410	3.350	5.000
Catamarans Premier							
Lagoon 450 Luxe with A/C	4+2	8-10	10.840	7.145	6.155	5.370	8.000
Catana 42 Carbon Infusion	4	8	8.010	4.750	4.410	3.350	7.000
Catamarans							
Salina 48 Evolution	4+3	8-11	9.750	6.450	5.540	4.800	7.000
Catana 47 Custom with A/C	4+2	8/10	9.750	6.450	5.540	4.800	7.000
Lipari 41	4+2	8/10	6.965	4.300	3.860	2.880	4.000
Catana 41 OC	4	8	5.995	3.630	3.465	2.615	5.000
Lavezzi 40	4+2	8-10	5.995	3.630	3.465	2.615	3.000
Lagoon 380	4	8-10	5.995	3.630	3.465	2.615	3.000
Monohulls SuperPremier							
Dufour 560 with A/C	5+1	10/13	7.980	5.050	3.900	3.550	6.000
Dufour 500	5	10	7.150	4.600	3.550	3.200	5.000
Monohulls							
Dufour 455	4	8-10	5.500	3.545	2.730	2.205	3.500
Dufour 405 GRAND LARGE	3	6-8	4.950	3.280	2.430	1.995	3.000
Dufour 405 LUXE with A/C dockside	3	6-8	5.250	3.385	2.550	2.100	3.000
Harmony 38	3	6-8	2.950	2.100	1.575	1.365	2.500

Cleaning: to be added to the above daily rates a per charter cleaning fee of

Monohulls: up to 38': € 145.-, from 39' to 45': € 175.-, from 46' to 49': € 210.-, 50' and over: € 230.-

Catamarans: up to 40': € 230.-, from 41' to 45': € 250.-, from 46' to 49': € 270.-, 50' and over: € 300.-

Starter Pack: mandatory extra to be added to the above daily rates a set fee of € 40.- per charter. The pack includes: 1 bottle of rum, 2 limes, sugar, 1 pack of 6 Coke cans, 1 gallon Water, 1 small bottle of washing up liquid, 1 dish cloth/sponge, garbage bags,1 roll of paper towels, 1 box of matches, 1 roll of toilet paper in each head

Mandatory Handling Fees: € 30,- per charter

SuperPremier yachts: less than 12 months old from their first charter date, dinghy with 6hp outboard engine

Premier yachts: less than 3 years old from their first charter date

All our yachts are equipped with semi-rigid dinghy and 5 hp outboard engine

On Salina 48 Evolution: solar pannels, water maker, electric winch

On Catana 47 Custom: gennaker, solar panel, water maker, generator, air conditioning, electric winch

On Lagoon 450 Luxe: solar panel, water maker, generator, air conditioning, electric winch, electric heads

On Bali 4.5 water maker, generator, air conditioning, electric winch, electric heads, icemaker

On Bali 4.0: electric winch, electric heads

On Dufour 560: water maker, generator, air conditioning, electric heads, bowthruster

On Dufour 500: generator, air conditioning, electric heads, bowthruster

#### The rates include

First & last night at the Dream Yacht Charter pontoon ♦ autopilot ♦ GPS ♦ CD-player & cockpit speakers ♦ dinghy & outboard engine ♦ 2 sets of linen, towels, beach towels per person/week ♦ snorkelling gear ♦ Dream Yacht Charter Guarantee

#### The rates do not include

Cancellation insurance ◆ transfers airport-base-airport ◆ diesel, fuel and water

#### The above rates apply for charters of 7 nights minimum - All prices subject to change without notice

Short Term Cruise	Journey	Prorata on the weekly rate
(not available in period from 24/12 to 07/01)	3 Days / 2 Nights	60%
	4 Days / 3 Nights	70%
	5 Days / 4 Nights	80%
	6 Days / 5 Nights	90%
	7 Days / 6 Nights	95%

#### Embarkation 17h30 / Disembarkation 11h00

#### Early boarding at 12h00 (noon) = 50% of the daily rate

**Long term discount**5% on any charter from 13 nights to 20 nights ♦ 10% from 21 nights onwards **Early booking discount**5% for any charter booked and down paid 180 days or more prior departure date

Repeater discount 5% for any repeat client

Platinium repeater discount 10% for multi-repeater clients from their 5th charter with Dream Yacht Charter onwards

not cumulative with regular repeater discount

**Boat show discount** 5% for any charter booked on a boat show

**Group discount** 5% for at least 5 yachts booked

(Maximum discount: 25% including long term discount)

#### Low Season Promotion from 07/05 to 22/10 (NOT cumulative with any other discount)

Monohulls & Catamarans 7 days at the price of 6, 10 days at the price of 8, 14 days at the price of 11, 21 days at the price of 16, 28 days at the price of 22

#### Options (prices subject to change): All extras and options paid locally - on spot - are subject to a surcharge of 15%

Stand up paddle	28,00 € per night	176,00 € 1 week		
	275,00 € 2 weeks	402,00 € 3 weeks		
Kayak	22,00 € per night	220,00 € 2 weeks	Skipper	200,00 € per night + provisioning
	132,00 € per week	308,00 € 3 weeks	Hostess/Cook	155,00 € per night + provisioning
Additional deposit for Stand up paddle and Kayak:		500,00€		
Fishing rod	17,00 € per night	176,00 € 2 weeks	Full board	
	110,00 € per week	220,00 € 3 weeks	1 to 4 guests on board	d
Children safety net	300,00 € catamarans 45' and	over per charter	50,00 € per p	erson / night
(net is supplied but not installed)	250,00 € catamarans up to 44	per charter	More than 4 guests on board	
	230,00 € monohulls 45' and ov	er per charter	45,00 € per person / night	
	220,00 € monohulls up to 44'	per charter		

15 hp outboard engine 39,00 € per night (possible for catamarans only)

Pets policy: in case of pet onboard, end cleaning is doubled

Any crew change during the charter is subject to € 200.- additional cost

(the charge includes administration cost, change of bedlinen and towels and one night at DYC ponton. It doesn't include cleaning)

**Transfers** (prices subject to change)

**Grenada International Airport - Grenada Base** 

1-4 persons: 24,00 € one way Each additional person: 6,00 € one way

## All-consumables-included-package Mandatory for one ways not ending on a DYC base (i.e ex St Vincent, Grenada, Martinique, Guadeloupe, Antigua,

St Martin, Tortola)

 Harmony 38
 30,00 € per night

 Dufour 560 & 500, Harmony 52, Dufour 405 with A/C
 50,00 € per night

 Harmony 47, Dufour 455,
 40,00 € per night

 Lagoon 380, Lavezzi 40, Lipari 41, Catana 41 & 42 Carbon Inf.
 50,00 € per night

 Bai 4,0
 50,00 € per night

 Bali 4,5, Lagoon 450 L, Catana 47 Custom, Salina 48
 65,00 € per night

All our yachts are delivered to you with full tanks of fuel (yacht & dinghy), full tank of water, 1 bottle of cooking gas in duty + 1 spare bottle. You have to re-deliver the yacht with full tanks If you choose our package, all starting consumables are included plus any re-fill of water at our Dream Yacht Charter Pontoon during your charter.

**Security Insurance (Damage waiver)** 

The security insurance is mandatory in case of a skippered charter. Not available for regattas & races.

Selection of optional damage waiver limits your liability to the reduced Security Deposit for damages to the boat and/or the loss of the dinghy

#### and/or its outboard engine.

The payment of either the Refundable Security Deposit, or the Damage Waiver, is designed to cover only one incident of a substantial nature at any one time: in case of loss or

#### Minimum charge: 7 nights / maximum charge: 21 nights

Salina 48 Evolution, Catana 47 Custom	50,00 € per night (minimum € 350/charter) + a reduced refundable deposit of € 750 at the base
Bali 4.5, Lagoon 450 Luxe	40,00 € night (minimum € 280/charter) + a reduced refundable deposit of € 650 at the base
Bali 4.0,Lavezzi 40, Lipari 41, Catana 41 OC	40,00 € night (minimum € 280/charter) + a reduced refundable deposit of € 650 at the base
Catana 42 Carbon Infusion	40,00 € night (minimum € 280/charter) + a reduced refundable deposit of € 650 at the base
Dufour 560, Dufour 500, Harmony 52	35,00 € night (minimum € 245/charter) + a reduced refundable deposit of € 550 at the base
Harmony 47, Dufour 405 L & GL, Dufour 455	30,00 € night (minimum € 210/charter) + a reduced refundable deposit of € 500 at the base
Harmony 38, Sun Odyssey 36i	30.00 € night (minimum € 210 -/charter) + a reduced refundable deposit of € 500 - at the base

#### **Security Deposit**

To be paid at the base upon embarkation by cash or credit card (Visa and MasterCard only).

If paid by credit card the client should contact his/her bank previously and let them know about the transaction. Should the refundable full security deposit by credit card be refused at the time of embarkation, client will be obliged to subscribe the non refundable security insurance.

One way fees in € The one way fee do not include harbour fees out of	Martinique	Union	St Vincent	St Lucia	Barbados	Guadeloupe	St Martin	Tortola
Grenada	1200	800	1000	1.500	1.500	1600	2500	2500

One way fees in € The one way fee do not include harbour fees out of	Antigua
Grenada	1600

#### Race / Regatta Package

Grenada Sailing Week	Grenada, 28/01 - 02/02/2016	1.200,00€
Antigua Sailing Week	Antigua, 23/04 - 29/04/2016	1.500,00€
BVI Spring Regatta	Tortola, 28/03 - 03/04/2016	1.200,00€
RORC Caribbean 600	Antigua, 22/02 - 26/02/2016	1.500,00€

The Regatta Package includes

Briefing before the race, preparation and gauging of sails, registration of the yacht (not of the passengers),

technical assistance during the race \*\*

<sup>\*\*</sup> technical assistance during the race valid only for Antigua Race Week and BVI Spring Regatta, not valid for RORC Caribbean 600

Race / Regatta Surcharge		Race / Regatta Conditions
Up to 42'	1.550,00 €	Min. charter duration is 10 nights
43' to 50'	1.650,00 €	Only the long term discount is applicable, no other discounts are possible
51' and over	1.800,00€	One way/delivery fees have to be paid

Race / Regatta Deposit

A special race deposit (double than for regular bookings) will be required and has to be paid to the DYC Head

Office by bank transfer before departure. This special race deposit applies during the regatta period.

Payments 30% of the charter fee to confirm booking

Balance plus all booked options 45 days before embarkation

Cancellation fee More than 90 days 500,00 €

Between 89 to 60 days before charter start 30% of the charter fee (without options) 59 days and less before charter start 100% of the charter fee (without options)

**Dream Yacht Charter guarantee:** All our yachts are very well maintained and undergo regular technical checks. Should a technical failure happen despite our highly professional maintenance, we commit ourselves to repair the failure in the next 4 hours following your call at the base during working hours (8 am . to 5 pm). If you loose more than 4 hours (during working hours) we will refund you one full day. If the repair takes more than 1 day, we will provide you with a similar boat or refund you on a pro rata basis. In case of emergency you can rely on our hot line, at any time, 7 days a week.

Please note that the Dream Yacht Charter Guarantee applies to essential equipment only and does not apply to the repair of ancillary equipment, including but not limited to Genset, Air Conditioning or Watermaker.