

Pricelist 2016 in EURO

Mediterranean Montenegro

Rates in EURO per week (7 nights)

Yacht Type	Cab.	Pass.	Before 30/04 After 01/10	30/04-14/05	14/05-04/06	04/06-09/07	09/07-20/08	20/08-24/09	24/09-01/10	Security Deposit
Catamaran Premier										
Lagoon 421	4 + 1	8/10	2.310	3.410	3.795	6.353	6.930	5.720	5.148	3.000
Catamarans Comfort										
Catana 47 Carbon Infusion with A/C	4 + 2	8-10	2.765	4.125	4.550	7.100	8.395	6.205	5.610	5.000
Monohulls Premier										
Sun Odyssey 509	5+1	10-12	2.350	3.000	3.450	5.100	6.200	5.010	4.050	4.000
Monohulls Comfort										
Sun Odyssey 409	3	6-8	1.425	1.615	1.805	2.755	3.325	2.850	2.235	3.000
Cleaning: to be added to the above daily rates a per charter cleaning fee of Monohulls: up to 38': € 145.-, from 39' to 45': € 175.-, from 46' to 49': € 210.-, 50' and over: € 230.- Catamarans: up to 40': € 230.-, from 41' to 45': € 250.-, from 46' to 49': € 270.-, 50' and over: € 300.- Starter Pack: mandatory extra to be added to the above rates a set fee of € 20.- per charter. The pack includes: 4 bottles of water (1.5 L each), cloth/sponge, Mandatory Handling Fees: € 15.- per charter										

SuperPremier Yachts: less than 1 year old from their first charter date
Comfort yachts: between 3 and 6 years old from their 1st charter date
All our yachts are equipped with dinghy and 2,5 to 6 hp outboard engine

Premier yachts: less than 3 years old from their first charter date
Economy yachts: more than 6 years since their first charter date

On Catana 47 Carbon Infusion: solar panel, water maker, generator, air conditioning, electric winch
On Lagoon 421: electric heads
On Sun Odyssey 509: bowthruster, electric heads

The rates include

First & last night at the pontoon ♦ autopilot ♦ GPS ♦ CD-player & cockpit speakers ♦ dinghy & outboard engine ♦
 2 sets of linen, towels per person/week ♦ snorkelling gear ♦ Guarantee

The rates do not include

Cancellation insurance ♦ transfers airport-base-airport ♦ diesel, fuel and water

The above rates apply for charters of 7 nights minimum - All prices subject to change without notice

Short Term Cruise

(not available in period from 07/05 to 22/10)

Embarkation 09h00 / Disembarkation 17h00

Booking on request, depending on availability and seasons.

Journey

3 Days / 2 Nights

4 Days / 3 Nights

5 Days / 4 Nights

6 Days / 5 Nights

7 Days / 6 Nights

Prorata on the weekly rate

60%

70%

80%

90%

95%

Surcharge for evening Start on Short Term Cruises (embarkation at 17h00, ckeck-in following morning) (on request)

Monohulls up to 38' € 150.-

Monohulls 39 to 46' € 180.-

Monohulls 46' to 51' € 220.-

Monohulls 52' and over & Catamarans € 220.-

Long term Cruise (7 nights and over)

Embarkation / Disembarkation from 21/05 till 08/10

Embarkation **Saturday 17h00**

Disembarkation **Saturday 09h00**

(compulsory return to the base at 17h00 the evening before disembarkation)

Before 23/05 and after 09/10

Embarkation **Daily 17h00**
Disembarkation **Daily 09h00**

(compulsory return to the base at 17h00 the evening before disembarkation)

Long term discount 5% on any charter from 14 nights to 20 nights ♦ 10% from 21 nights onwards
Early booking discount 10% for any charter booked and down paid 180 days or more prior departure date **OR till 31/01/2015**
Repeater discount 5% for any repeat client
Platinum repeater discount 10% for multi-repeater clients from their 5th charter with Charter onwards
not cumulative with regular repeater discount
Boat show discount 5% for any charter booked on a boat show
Group discount 5% for at least 5 yachts booked
(Maximum discount: 25% including long term discount)

Options (all prices subject to change): **All extras and options paid locally – on spot – are subject to a surcharge of 10%**

Skipper	€ 150.-/night + provisioning	Full board	
Hostess/Cook	€ 110.-/night + provisioning	1 to 4 guests on board	€ 45.-/person/night
		5 guests and more	€ 40.-/person/night

Stand up paddle (subject to availability)	25,00 € per night	160,00 € 1 week
	250,00 € 2 weeks	365,00 € 3 weeks

Additional deposit for Stand up paddle: 500,00 €

Children safety net	300,00 € catamarans 45' and over	per charter
(net is supplied but not installed)	250,00 € catamarans up to 44'	per charter
	230,00 € monohulls 45' and over	per charter
	220,00 € monohulls up to 44'	per charter

Internet WiFi router *consult us*

Any crew change during the charter is subject to € 200.- additional cost Crew change, check out / check in are not allowed in Croatia on Montenegro
(the charge includes administration cost, change of bedlinen and towels and one night at NYC ponton. It doesn't include cleaning or new transit log)

Pets policy : in case of pet onboard, end cleaning is doubled

Mandatory tourist tax Montenegro: 0,90 € per person and per day, payable on spot (subject to change)

Mandatory tourist ID Cardboard : 1,00 € per person and per day, payable on spot (subject to change)

Yachts are allowed to sail to Croatia. Mandatory fees for customs and formalities: 100,00 €

Crew changes, check outs / check ins are not allowed in Croatia on Montenegro

Transfers: consult us

Consumables

All our yachts are delivered to you with full tanks of fuel (yacht & dinghy), full tank of water, 1 bottle of cooking gas in duty + 1 spare bottle.
You have to re-deliver the yacht with full tanks of fuel and water.

NB: At least one sailing certificate is compulsory to charter bareboat in Montenegro and the original must be presented to the local authorities.

Security Insurance (Damage waiver) The security insurance is mandatory in case of a skippered charter. Not available for regattas & races.
Selection of optional damage waiver limits your liability to the reduced Security Deposit for damages to the boat and/or the loss of the dinghy and/or its outboard engine.

The payment of either the Refundable Security Deposit, or the Damage Waiver, is designed to cover only one incident of a substantial

Damage Waiver : Minimum charge: 7 nights / maximum charge: 21 nights

Lagoon 421

€ 40.-/night (minimum € 280.-/charter) + a reduced refundable deposit of € 500.- at base

Catana 47 Carbon Infusion	€ 50.-/night (minimum € 350.-/charter) + a reduced refundable deposit of € 750.- at base
Monohulls 48 ft and more	€ 35.-/night (minimum € 245.-/charter) + a reduced refundable deposit of € 550.- at base
Monohulls 47 ft and less	€ 30.-/night (minimum € 210.-/charter) + a reduced refundable deposit of € 500.- at base

Security Deposit To be paid at the base upon embarkation by credit card (Visa or MasterCard). The client should contact his/her bank previously and let them know about the transaction. Should the refundable full security deposit by credit card be refused at the time of embarkation, client will be obliged to subscribe the non refundable security insurance.

Payments 30% of the charter fee to confirm booking
Balance plus all booked options 45 days before embarkation

Cancellation fee

More than 90 days before	€ 500.-
Between 89 to 60 days before charter start	30% of the charter fee (without options)
59 days and less before charter start	100% of the charter fee (without options)

Guarantee: All our yachts are very well maintained and undergo regular technical checks. Should a technical failure happen despite our highly professional maintenance, we commit ourselves to repair the failure in the next 4 hours following your call at the base (during working hours). If you loose more than 4 hours we will refund you one full day. If the repair takes more than 1 day, we will provide you with a similar boat or refund you on a pro rata basis. In case of emergency you can rely on our hot line, at any time, 7 days a week. Please note that the Guarantee applies to essential equipment only and does not apply to the repair of ancillary equipment, including but not limited to Genset, Air Conditioning or Watermaker.