

Pricelist 2016 in EURO
Mediterranean, Spain
Palma de Mallorca, Balearic Islands,
Marina Port Olimpic Calanova

Rates in EURO per week (7 nights)

Yacht Type	Cab.	Pass.	05/11-23/04	23/04-21/05	21/05-16/07 20/08-24/09	16/07-30/07	30/07-20/08	24/09-05/11	Security Deposit
Monohulls Premier									
Bavaria 56 Cruiser with A/C	5+1	10-12	3.300	4.500	5.615	6.000	7.000	4.070	5.000
Sun Odyssey 509	5+1	10-12	3.000	4.095	5.145	5.460	6.350	3.700	4.500
Sun Odyssey 469	4+2	8-10	2.400	3.280	4.100	4.350	5.080	2.960	4.000
Bavaria 46 Cruiser	4+2	8-10	2.400	3.280	4.100	4.350	5.080	2.960	4.000
Monohulls									
Harmony 47	4	8-10	2.160	2.970	3.560	3.900	4.580	2.650	3.500
Dufour 405	3	6-8	1.545	2.185	2.625	2.875	3.310	1.905	3.500
Catamaran Premier									
Bali 4.5 with AC	4+2	8-10	4.000	6.340	6.890	7.770	10.305	5.720	5.000
Nautitech Open 40	4+2	8-10	2.555	3.880	4.235	4.730	6.270	3.650	5.000
Cleaning: to be added to the above daily rates a per charter cleaning fee of Monohulls: up to 38': € 145.-, from 39' to 45': € 175.-, from 46' to 49': € 210.-, 50' and over: € 230.- Catamarans: up to 40': € 230.-, from 41' to 45': € 250.-, from 46' to 49': € 270.-, 50' and over: € 300.- Starter Pack: mandatory extra to be added to the above daily rates a set fee of € 25.- per charter. The pack includes: 4 bottles of water (1.5 L each), 1 bottle of Rosé wine, 1 small bottle of washing up liquid, 1 dish cloth/sponge, garbage bags, 1 roll of paper towels, 1 box of matches, 1 roll of toilet paper in each head Mandatory Handling Fees: € 20.- per charter									

SuperPremier yachts : less than 12 months old from their first charter date

Premier yachts: less than 3 years old from their first charter date

All our yachts are equipped with semi-rigid dinghy and 2,5 to 6 hp outboard engine

On Bavaria 56 Cruiser: bowthruster, generator, A/C, electric head

On Sun Odyssey 509: bowthruster, electric heads

On Sun Odyssey 469: bowthruster, electric heads

On Bavaria 46 Cruiser: bowthruster, electric heads

On Bal 4.5: water maker, generator, air conditioning, electric winch, electric heads

The rates include

First & last night at the Dream Yacht Charter pontoon ♦ autopilot ♦ GPS ♦ CD-player & cockpit speakers ♦ dinghy & outboard engine ♦
2 sets of linen, towels, beach towels per person/week ♦ snorkelling gear ♦ Dream Yacht Charter Guarantee

The rates do not include

Cancellation insurance ♦ transfers airport-base-airport ♦ diesel, fuel and water

The above rates apply for charters of 7 nights minimum - All prices subject to change without notice

Short Term Cruise (available ONLY ON REQUEST from 07/05 till 29/10)

Embarkation 09h00 / Disembarkation 17h00

Booking on request, depending on availability and seasons.

Journey	Prorata on the weekly rate
3 Days / 2 Nights	60%
4 Days / 3 Nights	70%
5 Days / 4 Nights	80%
6 Days / 5 Nights	90%
7 Days / 6 Nights	95%

Surcharge for evening Start on Short Term Cruises (embarkation at 17h00, check-in following morning) (on request)

Monohulls up to 43'	200,00 €
Monohulls 44 to 48'	250,00 €
Bavaria 56, Sun Odyssey 509 & Catamarans	350,00 €

Long Term Cruise (7 nights and over)

Embarkation / Disembarkation from 07/05 till 29/10

Embarkation **Saturday** 17h00

Disembarkation **Saturday** 09h00

(compulsory return to the base at 17h00 the evening before disembarkation)

Before 07/05 and after 29/10

Embarkation **Daily** 17h00
 Disembarkation **Daily** 09h00 *(compulsory return to the base at 17h00 the evening before disembarkation)*

Long term discount 5% on any charter from 13 nights to 20 nights ♦ 10% from 21 nights onwards
Early booking discount 5% for any charter booked and down paid 180 days or more prior departure date
Repeater discount 5% for any repeat client
Platinum repeater discount 10% for multi-repeater clients from their 5th charter with Dream Yacht Charter onwards
 not cumulative with regular repeater discount
Boat show discount 5% for any charter booked on a boat show
Group discount 5% for at least 5 yachts booked
(Maximum discount: 25% including long term discount)

NB: At least one sailing certificate is compulsory to charter bareboat in Spain and the original must be presented to the local authorities.

One way fee One Way charters on request, depending on availability and seasons

Options (prices subject to change): **All extras and options paid locally – on spot – are subject to a surcharge of 10%**

Stand up paddle	40,00 € per night	240,00 € 1 week	Skipper	€ 230.-/night + provisioning
	408,00 € 2 weeks	612,00 € 3 weeks	Hostess-cook	€ 200.-/night + provisioning
Kayak	40,00 € per night	240,00 € 1 week	Full Board	
	408,00 € 2 weeks	612,00 € 3 weeks	Up to 4 guests	€ 45.-/person/night
Additional deposit for Stand up paddle and Kayak:	500,00 €		More than 4 guests	€ 40.-/person/night

Children safety net € 300.-/charter

Any crew change during the charter is subject to € 200.- additional cost

(the charge includes administration cost, change of bedlinen and towels and one night at NYC ponton. It doesn't include cleaning)

Pets policy : in case of pet onboard, end cleaning is doubled

Cabrera National Park: we can take care of registration (possible only 3 weeks before requested date), subject to availability, payable on spot (mooring cost + € 10,00 fees)

Transfers: consult us

Consumables

All our yachts are delivered to you with full tanks of fuel (yacht & dinghy), full tank of water, 1 bottle of cooking gas in duty + 1 spare bottle.

You have to re-deliver the yacht with full tanks of fuel and water.

Security Insurance (Damage waiver) The security insurance is mandatory in case of a skippered charter. Not available for regattas & races.

Selection of optional damage waiver limits your liability to the reduced Security Deposit for damages to the boat and/or the loss of the dinghy and/or its outboard engine.

The payment of either the Refundable Security Deposit, or the Damage Waiver, is designed to cover only one incident of a

Minimum charge: 7 nights / maximum charge: 21 nights

Sun Odyssey 509, Bavaria 56 Cruiser	€ 40.-/night (minimum € 280.-/charter) + a reduced refundable deposit of €
Harmony 47, Sun Odyssey 469, Bavaria 46 Cruiser	€ 30.-/night (minimum € 210.-/charter) + a reduced refundable deposit of €
Dufour 405, Bavaria 37	€ 30.-/night (minimum € 210.-/charter) + a reduced refundable deposit of €
Bali 4.5, Nautitech Open 40, Lagoon 39	€ 50.-/night (minimum € 350.-/charter) + a reduced refundable deposit of € 750.- at the base

Security Deposit

To be paid at the base upon embarkation by cash or credit card (Visa and MasterCard only).

If paid by credit card the client should contact his/her bank previously and let them know about the transaction. Should the refundable fullsecurity deposit by credit card be refused at the time of embarkation, client will be obliged to subscribe the non refundable security insurance.

Payments

30% of the charter fee to confirm booking

Balance of the charter fee plus all booked options 45 days before embarkation

Cancellation fee

More than 90 days before charter start	€ 500.-
Between 89 to 60 days before charter start	30% of the charter fee (without options)
59 days and less before charter start	100% of the charter fee (without options)

Dream Yacht Charter guarantee: All our yachts are very well maintained and undergo regular technical checks. Should a technical failure happen despite our highly professional maintenance, we commit ourselves to repair the failure in the next 4 hours following your call at the base during working hours (8 am to 5 pm). If you loose more than 4 hours (during working hours) we will refund you one full day. If the repair takes more than 1 day, we will provide you with a similar boat or refund you on a pro rata basis. In case of emergency you can rely on our hot line, at any time, 7 days a week.

Please note that the Dream Yacht Charter Guarantee applies to essential equipment only and does not apply to the repair of ancillary equipment, including but not limited to Genset, Air Conditioning or Watermaker.