

Pricelist 2016 in EUR

UK

Port Hamble Marina

Rates in EUR per night on a 7 nights charter basis

Yacht Type	Cab.	Pass.	29/10 - 26/03	26/03 - 30/04	01/10 - 29/10	30/04 - 01/10	Security Deposit
Monohulls							
Beneteau Oceanis 37	3	8	296	359	359	422	2.025
Starter Pack: mandatory extra to be added to the above daily rates a set fee of € 275.- per charter. The pack includes: 4 bottles of water (1.5 L each), 1 bottle of wine, 1 small bottle of							

Rates in EUR per night on a 5 nights charter basis (week nights from Sunday to Friday)

Yacht Type	Cab.	Pass.	29/10 - 26/03	26/03 - 30/04	01/10 - 29/10	30/04 - 01/10	Security Deposit
Monohulls							
Beneteau Oceanis 37	3	8	227	270	270	324	2.025
Starter Pack: mandatory extra to be added to the above daily rates a set fee of € 27.- per charter. The pack includes: 4 bottles of water (1.5 L each), 1 bottle of wine, 1 small bottle of							

Rates in EUR per night on a 2 nights charter basis (week-end nights from Friday to Sunday)

Yacht Type	Cab.	Pass.	31/10 - 29/03	30/03 - 30/04	02/10 - 30/10	01/05 - 01/10	Security Deposit
Monohulls							
Beneteau Oceanis 37	3	8	566	674	674	809	2.025
Starter Pack: mandatory extra to be added to the above daily rates a set fee of € 27.- per charter. The pack includes: 4 bottles of water (1.5 L each), 1 bottle of wine, 1 small bottle of							

Beneteau Oceanis 37 specifications on http://www.proce2.net/Boat/boatdisp.asp?id_boat=22055

Mandatory handling fees: € 20,00 per charter

For all charter ex-frames (ex week, mid week, week-ends as per above rates), each extra day is charged:

450,00 € per day from 30/04 to 01/10
 382,00 € per day from 26/03 to 30/04 an from 01 to 29/10
 310,00 € per day from 29/10 to 26/03

For Cowes week different fees and conditions apply, refer to Regatta section below

Week-end (2 days) Charters

Embarkation Friday 16h00 / Disembarkation Sunday 17h00

Mid-Week (5days) Charters

Embarkation Sunday 19h00 / Disembarkation Friday 11h00

Weekly Charters (7 nights)

Embarkation Friday 16h00 / Disembarkation Friday 11h00

or

Embarkation Sunday 19h00 / Disembarkation Sunday 17h00

Saturday turnarounds possible from October to April

Saturday turnarounds from May to September are not automatically accepted.

Please contact us about it.

Check-in time 12:00 on Saturdays (if arrival after 5pm the briefing will be done on Sunday morning).

Check-out time 10am

For days not listed above, embarkation will be at 19h00 and disembarkation at 17h00.

If embarkation is at 19h00, briefings and paperwork will be done the following morning

We may have to offer different embarking / disembarking times for group bookings.

The rates include

First & last night at the pontoon ♦ GPS ♦ CD-player & cockpit speakers ♦ dinghy on request, to be pre-booked

♦ Guarantee

The rates do not include

Outboard engine (extra) ♦ Cancellation insurance ♦ transfers airport-base-airport ♦ diesel, fuel and water, gasoline for outboard engine.

Yacht has to be delivered back with full fuel tanks. If not so, a surcharge for fuel cost + € 95.- labour for refill will apply. - Sleeping bags and pillows

Long term discount 5% on any charter from 13 nights to 20 nights ♦ 10% from 21 nights to 27 nights ♦ 15% from 28 nights or more

Early booking discount 5% for any charter booked and down paid 180 days or more prior departure date

Repeater discount 5% for any repeat client

Platinum repeater discount 10% for multi-repeater clients from their 5th charter with Charter onwards
not cumulative with regular repeater discount

Boat show discount 5% for any charter booked on a boat show

Group discount 5% for at least 5 yachts booked

(On the top of the long term discount only three discounts can be cumulated)

Special offer of 10% off Cowes Week 2015 charters (8th - 14th August 2015) Valid until 30.09.14

Options: All extras and options paid locally – on spot – are subject to a surcharge of 10%

Skipper	283,50 € per night	+ provisioning			
Spinnaker	162,00 € and doubled security deposit, i.e		£3.000,00	instead of	£1.500,00
Wet Gear	2 days per set	40,50 €			
	5 days per set	48,00 €			
	7 days per set	67,50 €			

Outboard engine for dinghy 88,00 € per charter on request, subject to availability and to be pre-booked

Race / Regatta Package

Cowes Week 06-13/08/2016 11.408,00 €
The Regatta Package includes Race entry into the Fairview 37 Class Race each day, berthing at Cowes Yacht Haven for the duration of the event
Wet weather gear, Fuel and Engine Hours

Race / Regatta Deposit

A special race deposit (double than for regular bookings, i.e £3000,-) will be required.
This special race deposit applies during the regatta period.

Consumables

All our yachts are delivered to you with full tanks of fuel (yacht & dinghy), full tank of water
You have to re-deliver the yacht with full tanks of fuel. If not so, a surcharge for fuel cost + £75- labour for refill will apply.

Security Deposit

To be paid at the base upon embarkation by credit card (Visa and MasterCard only).
If paid by credit card the client should contact his/her bank previously and let them know about the transaction. Should the refundable full security deposit by credit card be refused at the time of embarkation, client will be obliged to subscribe the non refundable security insurance.
UK legislation not allowing credit card pre-authorisations, deposits are taken as a payment at the base and reimbursed 2 weeks after. No damage waiver possible

Payments

30% of the charter fee to confirm booking
before embarkation

Cancellation fee

More than 90 days before charter start	Deposit paid
Between 89 to 60 days before charter start	30% of the charter fee (without options)
60 days and less before charter start	100% of the charter fee (without options)

Guarantee: All our yachts are very well maintained and undergo regular technical checks. Should a technical failure happen despite our highly professional maintenance, we commit ourselves to repair the failure in the next 4 hours following your call at the base during working hours (8 am to 5 pm). If you lose more than 4 hours (during working hours) we will refund you one full day. If the repair takes more than 1 day, we will provide you with a similar boat or refund you on a pro rata basis. In case of emergency you can rely on our hot line, at any time, 7 days a week.
Please note that the Guarantee applies to essential equipment only and does not apply to the repair of ancillary equipment, including but not limited to Genset, Air Conditioning or Watermaker.